

Drive Your BUSINESS to Growth ...



...Results Councils Have Arrived.

Does the idea of joining a team of business owners managed by a professional business leader dedicated to your **PERSONAL** success sound like what you have been looking for?

Or just too good to be true?

Results Councils, in association with ActionCOACH, the world's number one business coaching firm, is the partner you have been looking for to achieve business success.

Are you lonely at the top?

Results Councils understands that small business owners are often the *loneliest* people in the world. Most have no one to turn to for counsel and guidance in solving their business challenges.



It is difficult to confide in your employees and you would never speak with your competitors for obvious reasons. You most likely don't have a Board of Directors or advisory council which many larger companies leverage for guidance at critical times.

Your **RESULTS COUNCIL** will end your business isolation and provide you with a group of advisors that will be available to assist you in meeting your day to day challenges.

Your Very Own Business Advisory Team

You may have had limited experience running a business when you started your own company and encountered challenges in managing the business as it grew.

By joining one of our councils, you benefit greatly from confidential access to a dedicated Council Leader, an ActionCOACH business coach AND the collective experience and expertise of other business owners such as yourself that make up your Results Council...

We assemble **business advisory councils** consisting of approximately 8 - 12 business owners. The team members will not compete in the same industry. Your Council will meet one day per month for at least 4 hours. Each Team has a single, dedicated professional Council Leader.

A Focus On Issues You Face Just At The Right Time

Not interested in generic, off the shelf business advice? Neither are we! The topics your Team discusses will focus EXCLUSIVELY on the specific challenges YOU and the other members of your Council face at that time.

At your Results Council, you and your Team members set the agenda. We will invite guest speakers to present information about a variety of functional areas and industries at your request.

We will foster a safe, strictly confidential environment to build collegial trust. After all, your Council's other business owners are facing many of the same issues as you. As your Team bonds, a shared sense of purpose will evolve.



Council Leaders at each Results Council possess the insight, experience and passion for working with business owners. After all, we are business owners ourselves. We are experts at working with small and mid-sized businesses to help you achieve maximum results from your involvement.

Come grow with Results Councils... Put the power of Results Councils and ActionCOACH to work for you.

Results Councils, LLC

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Arlene Meritz, Council Leader for Westchester County (914) 714-3461

Arlene H. Meritz is the Principal of THE MERITZ GROUP LLC, a Human Capital consulting practice helping organizations grow by aligning people with business strategy. The organization provides expertise in global change management, organization effectiveness, talent management and leadership coaching and development. Arlene is known for her ability to facilitate strategic change to drive sustained business growth and build high performance, innovative cultures.

Before establishing her own consultancy, Arlene led Centers of Excellence at Cadbury Schweppes focused on the Human Capital disciplines. Her first role at Cadbury was on the commercial side of the business working across a variety of beverages and food brands including P&L responsibility, promotion and advertising. Arlene started her career as a psychologist and clinical program director.

Arlene's education includes an MBA in Marketing from New York University, a MA in Psychology from The New School and a BS in Psychology from Georgetown University.



Michael Breitman, ActionCOACH Business Coach

Michael has more than 30 years of successful business building, consulting and business coaching experience. Some of his accomplishments include:

- Founded and built a management consulting firm based in the Chicago area, serving small and medium sized companies across the country
- Joined a New York based client in the men's neckwear business. Bought the company and built it into the eighth largest in the US with more than 80 employees
- Graduate degree in Architecture from Illinois Institute of Technology – a great education in solving complex problems of any kind.